

AWARD SHEET

Title: FOOTBALL PROTECTIVE GEAR

Contract # 09-10-032

Term: Two (2) Years with City option to renew for Two (2) Years on year to year basis

Effective 4/15/10 through 4/14/12

User Departments

Parks & Recreation

Vendor Contact Information

Name: Riddell/All American
Address: 669 Sugar Lane
Elyria, OH 44035-6309
FID: 34-1688715
Phone: (440) 355-2125
Fax: (440) 366-0041
Contact: James Brady
Email: jbrady@riddellsales.com

Name: Matty's Sports, Inc.
Address: 7911 N.W. 72nd Avenue
Suite 106
Medley, FL 33166
FID: 59-2529617
Phone: (305) 621-2424
Fax: (305) 621-3007
Contact: Matthew Wilkin
Email: matsport@bellsouth.net

Contract Administrator:

Ellie Varona, Buyer (305) 622-8000 #2491 or evarona@miamigardens-fl.gov

2.2 EQUIPMENT CONDITION:

All football equipment shall be new equipment and currently manufactured. All new equipment must meet NOCSAE standards.

2.3 TERM OF CONTRACT:

It is requested that bidders quote fixed prices that will be guaranteed to the City of Miami Gardens for an initial period of two (2) years. The City of Miami Gardens reserves the right to exercise the option to renew annually (subject to the appropriation of funds), not to exceed a maximum of three (3) years. Contract renewal shall be the City's prerogative; not a right of the bidder. This prerogative will be exercised only when such continuation is clearly in the best interest of the City. This contract may not be an exclusive contract. The successful bidder shall notify the City in writing not less than ninety (90) days prior to renewal date of any adjustment in the contract amount.

2.4 METHOD OF AWARD:

Award of this contract will be made to the two (2) lowest responsive, responsible bidder(s) by group whose bid will be most advantageous to the City. To be considered for award by group, the vendor shall offer prices for all items within a given group. While the award will be made to multiple vendors by group to assure availability, the lowest price vendor for each group will be given the first opportunity to perform under this contract.

Options are not a factor for award. If all sections/areas are awarded to a single bidder, please state on the Bid Form a percentage of discounts to be allowed.

2.6 PAYMENT:

Payment will be made upon receipt and acceptance of complete order(s). Invoices will be subject to verifications and approval by the requesting department. No down or partial down payments will be made.

All proposal prices must include freight prepaid to location specified on purchase order in Miami Gardens, Florida.

2.8 ADDITIONAL QUANTITY OF ITEMS OR UNITS/OPTIONS

Although this solicitation and resultant contract states an estimated number of items or units to be purchased by the City, it is understood and agreed that the City may purchase additional items or units from the vendor, provided that these additional items or units represent the same manufacturer, model or brand, and unit price stipulated in the Option section of the bid submittal form.

2.9 DELIVERY:

Vendors shall specify on the attached Bid Form the estimated delivery time (in calendar days) from receipt of Purchase Order. Delivery date may be a determining factor in award. Bidder shall ship FOB Destination and shipping to be included in pricing with no minimum orders.

If the successful vendor fails to deliver within the specified time, it is understood that \$25.00 per calendar day, per unit, will be deducted from the payment as liquidated damages for each day beyond the specified time.

2.11 BACK ORDERS:

The City shall not allow any late deliveries under this contract. Accordingly, the vendor is required to deliver all items to the City within the time specified in this solicitation and resultant contract; and no grace periods shall be honored, unless written authorization is issued by the City, and a new delivery date is mutually established. In the event that the vendor fails to deliver the products within the times specified, the City reserves the right to cancel the order, seek the items from another vendor and charge the incumbent vendor for any re-procurement costs. If the vendor fails to honor these re-procurement costs the City may cancel this contract for default.

2.18 WARRANTY:

The successful bidder shall guarantee all workmanship, materials, and equipment they have furnished for a period of five (5) years for helmets, 400 days for padding and one (1) year for protective equipment; after the final acceptance of the equipment and/or materials; and, if during the guarantee period, any defect or faulty materials are found, it shall immediately, upon notification by the City, proceed at bidder's own expense to replace and repair same, together with any damage to all finishes, and equipments that may be damaged as a result of this defective equipment or workmanship. Copy of the warranty shall accompany the bid submittal.

(TO BE USED IN THE 2ND YEAR OF CONTRACT)

GROUP IA: RECONDITIONING OF FOOTBALL HELMETS:

Reconditioning: term used in association with the replacement of football helmet and faceguard parts, as well as the cleaning and sanitizing of football helmets.

1. The awarded vendor will inspect all helmets worn during season to determine if recondition is needed.
2. The awarded vendor **will not** undertake to change or modify the design, construction, material or fitness of the equipment.
3. Prices listed in this bid are to include transportation (both ways). Price is also to include insuring said equipment against loss or damage occurring in transit or while in awarded vendor(s) possession to the extent of the actual cash value of the same at the time of the loss or damage.
4. Bidder must be certified to recondition Schutt and all major brands of football helmets.
5. All protective football equipment shall be cleaned and sanitized in accordance with the original manufacturer's policies and procedures. Where original manufacturer's procedures exceed the standards of the National Athletic Equipment Reconditioners Association, the original manufacturer's procedures will take precedence.
6. All bidders agree that all work and parts are fully guaranteed and will not alter the warranty of the helmet in any way.
7. Any equipment unsafe for continued used and/or beyond economical repair shall be marked "**Reject-unsafe for use**" at the time of inspection.
8. No bid will be considered for reconditioning of helmets from any bidder who does not have, fully operational in their facility, helmet testing equipment approved by the NOCSAE.
9. No sub-contracting of any portion of this contract shall be allowed.
10. All NOCSAE approved helmets are to have recertification labels indicating the date and vendor name affixed to the helmet shell interior. Further, all helmets shall have the "WARNING" label (approved by the NFSHSA, NCAA and MANUFACTURERES) affixed to the helmet shell exterior. Each Reconditioner shall provide a letter stating their membership in NAERA (National Athletic Equipment Reconditioners Association). **Letter shall be submitted with bid package.**
11. All procedure processes, repairs, and replacement parts shall be with the original manufacturer's parts and recommended procedures.
12. All face protectors will be removed inspected and tested. National Federation rules state "no metal will be showing". All face protectors be returned NOCSAE approved.

13. No helmet will be reconditioned unless it is also recertified.
14. All bidders shall include in the bid price, the NOCSAE surcharge per helmet.
15. All parts removed and replace will be returned to a centralized location.
16. Awarded vendor shall have 5 business days after season is over to pick-up helmets for reconditioning from a centralized location.
17. All helmets that are rejected and under manufacturer's warranty are to be replace at no charge.

Flat rate of reconditioning shall include the following:

1. Disassemble and inspect
2. Buff and polish all molded helmets
3. Cleaning & sanitizing all used parts
4. Sand blast for proper finishing
5. Repainting
6. Remove and replace all snap studs and hardware
7. Replace all worn out and/or damage liners
8. Replace jaw pads and other cushioning/shock absorbing substances
9. Warning labels affixed to interior and exterior of shell
10. Exterior size sticker affixed to shell
11. Recertification of each NOCSAE approved helmet
12. Faceguards removed and good faceguards reinstalled
13. Helmets inspected for cracks, faceguards inspected for bends, coating
14. Faceguard hardware (stainless steel) is reinstalled
15. No charge for rejected helmets
16. Decals can be reapplied
17. NOCSAE/NAER & insurance charges
18. Pick-up & Delivery to and from a centralized location

Any other repair or part replacement, which can be reasonably construed as a normal procedure associated with helmet reconditioning, must also be included in the flat rate. This includes repair or replacement of worn or defective parts, and replacement of missing parts.

FACEGUARDS:

1. Must be available for all positions
2. Constructed of high strength carbon steel
3. Coated with thermoplastic resin
4. Available in white
5. Interchangeable
6. Styles: YF, DNA or Standard Style faceguards

INVENTORY:

The awarded vendor shall list an inventory of the helmets by team, by year and by size. A copy of the inventory shall be left at the Parks & Recreations Department. After reconditioning, the awarded vendor shall inspect the helmets. Helmets returned must match the inventory list left at the Parks & Recreations Department. A print out of all interior components replaced in each helmet must also be provided to the City after reconditioning is complete.

Any helmet shell found to be unsuitable for play would be noted on the inside of the helmet shell and returned to the City. Any interior component(s) found suitable for play in the unsuitable shell(s) will be cleaned, sanitized and used in the helmets if the part is needed. This is done at no charge to the City. Any parts not used will be returned to the City in a box marked **Good Parts**.

Any components found to be unsuitable for play will be boxed along with the unsuitable shells and returned to the City in a box marked **Unsuitable For Play**.

INSPECTION AT FACTORY

The City understands that occasionally equipment is rejected at the factory, making it impossible to recondition. Rejected football helmets must be returned to the City. Helmets to be reconditioned under this bid are under the manufacturer's warranty. Therefore, if any helmet is rejected helmet in the same size, color, etc. as the defective helmet. There shall be no cost to the City for warranty replacement of rejected helmets. If a football helmet is cracked, the awarded vendor will replace according to this procedure.

			Riddell	
	GROUP I: HELMETS	Est. Qty.	Unit Price	Extended Price
1	Brand/Model Offered Riddell/Little Pro To include faceguard & team emblem Sizes: XXS-L Colors: Black, Navy Blue, Silver and Maroon	443	\$43.80	\$19,403.40
	Option:1-100		\$45.80	
2	Brand/Model Offered Riddell/Attack To include faceguard & team emblem Sizes: XXS-L Colors: Black, Navy Blue, Silver and Maroon	1007	\$47.80	\$48,134.60
	Option:1-100		\$51.50	
3	Brand/Model Offered Riddell/VSR2-Y To include faceguard & team emblem Sizes: XXS-L Colors: Black, Navy Blue, Silver and Maroon	250	\$57.80	\$14,450.00
	Option:1-100		\$59.80	
	TOTAL GROUP I			\$81,988.00

	2ND YEAR OF CONTRACT		Riddell	
	GROUP IA : Reconditioning	Est. Qty.	Unit Price	Extended Price
1	Reconditioning of Football Helmets in accordance with specifications.	1700	\$19.90	\$33,830.00
2	YF, DNA or Standard Replacement Faceguards	425	\$11.70	\$4,972.50
	<i>*Estimated quantities on replacement Faceguards are per 2011 budget year estimates.</i>			
	Option:1-100		\$14.00	
	TOTAL GROUP IA			\$38,802.50

Item #	GROUP II: Shoulder Pads	Est. Qty.	Matty's Sports, Inc.	
1	Brand/Model Offered Champro/AirTech FSP040 Size: XXS Chest: 22"-24" Weight: <40lbs	242	\$19.25	\$4,658.50
	Option: 1-50		\$21.50	
2	Brand/Model Offered Champro/AirTech FSP060 Size: XS Chest: 24"-26" Weight: 40-60lbs	242	\$19.90	\$4,815.80
	Option: 1-50		\$22.25	
3	Brand/Model Offered Champro/AirTech FSP080 Size: S Chest: 26"-28" Weight: 60-90lbs	242	\$21.20	\$5,130.40
	Option: 1-50		\$23.25	
4	Brand/Model Offered Champro/AirTech FSP100 Size: M Chest: 28"-30" Weight: 80-90lbs	242	\$21.50	\$5,203.00
	Option: 1-50		\$23.95	
5	Brand/Model Offered Champro/AirTech FSP130 Size: L Chest: 30"-32" Weight: 100-130lbs	245	\$22.75	\$5,573.75
	Option: 1-50		\$24.75	
6	Brand/Model Offered Champro/AirTech FSP150 Size: XL Chest: 32"-34" Weight: 130-150lbs	245	\$25.25	\$6,186.25
	Option: 1-50		\$26.75	
7	Brand/Model Offered Champro/AirTech FSP0180 Size: 2XL Chest: 34"-36" Weight: 150-180lbs	242	\$25.95	\$6,279.90
	Option: 1-50		\$27.25	
8	Brand/Model Offered Champro/AirTech FSP200 Size: 3XL Chest: 36"-38" Weight: 180-200lbs	242	\$28.90	\$6,993.80
	Option: 1-50		\$30.75	
	TOTAL GROUP II			\$44,841.40

		Riddell		
Item #	GROUP III: Pad Sets & Mouthguards	Est. Qty.	Unit Price	Extended Price
1	Brand/Model Offered Riddell/48116/48124	1700	\$5.70	\$9,690.00
	Option: 1-100		\$6.60	
2	Brand/Model Offered Riddell 45791	1700	0.30	510.00
	Option: 1-100		0.35	
Total Group III				\$10,200.00
ADDITIONAL ITEM				
1	Brand/Model Offered Riddell/27517	20	\$68.00	\$1,360.00



City of Miami Gardens
ITB # 09-10-032 FOOTBALL PROTECTIVE GEAR
February 11, 2010

This is only a tabulation of prices submitted and is not an indication of award or responsiveness.

			Ridell		Matty's Sports, Inc.		DELSPORTS		GL Sports	
	GROUP I: HELMETS	Est. Qty.	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Air Standard Youth Football Helmet with faceguard or "Approved Equal" meeting NOCSAE Standards. Brand: Schutt Model: 7965	443	\$43.80	\$19,403.40	\$49.99	\$22,145.57	\$45.65	\$20,222.95	\$50.37	\$22,313.91
	Option:1-100		\$45.80		\$54.50		\$52.00		\$55.30	
	Brand/Model Offered		Riddell/Little Pro		Schutt Air Standard/7965		Schutt Air Standard/7965		Schutt Air Standard/7965	
2	DNA Recruit Youth Football Helmet with faceguard or "Approved Equal" meeting NOCSAE Standards. Brand: Schutt Model: 7960	1007	\$47.80	\$48,134.60	\$61.90	\$62,333.30	\$55.40	\$55,787.80	\$60.15	\$60,571.05
	Option:1-100		\$51.50		\$65.95		\$62.00		\$67.95	
	Brand/Model Offered		Riddell/Attack		Schutt DNAREcruit/7960		Schutt DNAREcruit/7960		Schutt DNAREcruit/7960	
3	Youth Advantage Football Helmet with Faceguard or "Approved Equal" meeting NOCSAE Standards. Brand: Schutt Model: 7880	250	\$57.80	\$14,450.00	\$97.90	\$24,475.00	\$88.55	\$22,137.50	\$97.21	\$24,302.50
	Option:1-100		\$59.80		\$103.00		\$94.00		\$109.35	
	Brand/Model Offered		Riddell/VSR2-Y		Schutt Advantage/7880		Schutt Advantage/7880		Schutt Advantage/7880	
	TOTAL GROUP I			\$81,988.00		\$108,953.87		\$98,148.25		\$107,187.46

			Riddell		Matty's Sports, Inc.		DELSPORTS		GL Sports	
	GROUP IA : Reconditioning	Est. Qty.	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Reconditioning of Football Helmets in accordance with specifications.	1700	\$19.90	\$33,830.00	\$22.50	38,250.00	\$25.00	\$42,500.00	No Bid	No Bid
2	YF, DNA or Standard Replacement Faceguards	1700	\$11.70	\$19,890.00	\$16.69	28,373.00	\$13.75	\$23,375.00	\$13.98	\$23,766.00
	Option:1-100		\$14.00		\$18.20		\$15.75		\$15.84	
	Brand/Model Offered				YF/DNA		YF/DNA/Standard		YF/DNA/Standard	
	TOTAL GROUP IA			\$53,720.00		\$66,623.00		\$65,875.00		\$23,766.00
Item #	GROUP II: Shoulder Pads		Riddell		Matty's Sports, Inc.		DELSPORTS		GL Sports	
1	Rawlings Youth Shoulder Pads Model: TTNJR-85 or "Approved Equal".	242	\$21.75	\$5,263.50	\$19.25	\$4,658.50	\$24.65	\$5,965.30	\$24.65	\$5,965.30
	Option: 1-50		\$24.75		\$21.50		\$24.65		\$27.84	
	Brand/Model Offered		Riddell/480880000		Champro Air Tech		Rawlings TTNJR-85		Schutt YFLEX/80005701	
2	Rawlings Youth Shoulder Pads Model: TTNJR-86 or "Approved Equal".	242	\$21.75	\$5,263.50	\$19.90	\$4,815.80	\$26.70	\$6,461.40	\$24.65	\$5,965.30
	Option: 1-50		\$24.75		\$22.25		\$26.70		\$27.84	
	Brand/Model Offered		Riddell/480880000		Champro Air Tech		Rawlings TTNJR-86		Schutt YFLEX/80005702	
3	Rawlings Youth Shoulder Pads Model: TTNJR-87 or "Approved Equal".	242	\$22.75	\$5,505.50	\$21.20	\$5,130.40	\$28.75	\$6,957.50	\$29.33	\$7,097.86
	Option: 1-50		\$25.75		\$23.25		\$28.75		\$33.12	
	Brand/Model Offered		Riddell/480880010		Champro Air Tech		Rawlings TTNJR-87		Schutt YFLEX/80005703	

4	Rawlings Youth Shoulder Pads Model: TTNJR-88 or "Approved Equal".	242	23.75	5,747.50	\$21.50	\$5,203.00	\$31.90	\$7,719.80	\$29.33	\$7,097.86
	Option: 1-50		26.75		\$23.95		\$31.90		\$33.12	
	Brand/Model Offered		Riddell/480880010		Champro Air Tech		Rawlings TTNJR-88		Schutt YFLEX/80005704	
5	Rawlings Youth Shoulder Pads Model: TTNJR-89 or "Approved Equal".	245	24.75	6,063.75	\$22.75	\$5,573.75	\$32.90	\$8,060.50	\$31.35	\$7,680.75
	Option: 1-50		27.75		\$24.75		\$32.90		\$35.52	
	Brand/Model Offered		Riddell/480880022		Champro Air Tech		Rawlings TTNJR-89		Schutt YFLEX/80005705	
6	Rawlings Youth Shoulder Pads Model: TTNJR-90 or "Approved Equal".	245	26.75	6,553.75	\$25.25	\$6,186.25	\$35.75	\$8,758.75	\$31.35	\$7,680.75
	Option: 1-50		29.75		\$26.75		\$35.75		\$35.52	
	Brand/Model Offered		Riddell/480880033		Champro Air Tech		Rawlings TTNJR-90		Schutt YFLEX/80005706	
7	Rawlings Youth Shoulder Pads Model: TTNJR-91 or "Approved Equal".	242	\$27.75	\$6,715.50	\$25.95	\$6,279.90	\$37.50	\$9,075.00	\$33.15	\$8,022.30
	Option: 1-50		\$30.75		\$27.25		\$37.50		\$37.44	
	Brand/Model Offered		Riddell/480880044		Champro Air Tech		Rawlings TTNJR-91		Schutt YFLEX/80005707	
8	Rawlings Youth Shoulder Pads Model: TTNJR-92 or "Approved Equal".	242	29.50	7,139.00	\$28.90	\$6,993.80	\$39.25	\$9,498.50	\$40.24	\$9,738.08
	Option: 1-50		32.76		\$30.75		\$39.25		\$47.04	
	Brand/Model Offered		Riddell/480880066		Champro Air Tech		Rawlings TTNJR-92		Schutt MIDFLEX/80015704	
	TOTAL GROUP II			\$48,252.00		\$44,841.40		\$62,496.75		\$59,248.20

			Riddell		Matty's Sports, Inc.		DELSPORTS		GL Sports	
Item #	GROUP III: Pad Sets & Mouthguards	Est. Qty.	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Adams USA Youth Football 7 Piece Hip & Tail Set "Approved Equal".	1700	\$5.70	\$9,690.00	\$7.15	\$12,155.00	\$6.85	\$11,645.00	\$7.20	\$12,240.00
	Option: 1-100		\$6.60		\$8.15		\$6.85		\$8.55	
	Brand/Model Offered		Riddell/48116/48124		Adams Y-740		Adams 4749		Adams Y-740	
2	Adams MG-301 Mouthguards "Approved Equal".	1700	0.30	510.00	\$0.39	\$663.00	\$0.51	\$867.00	\$0.36	\$612.00
	Option: 1-100		0.35		\$0.45		\$0.51		\$0.48	
	Brand/Model Offered		Riddell 45791		Adams MG-301		Adams MG-301		Shield 1050	
	Total Group III			\$10,200.00		\$12,818.00		\$12,512.00		\$12,852.00
	% Discount if awarded all groups		2%		2%		4%		1%	
	ADDITIONAL ITEM									
1	Schutt Sideline Kit 8500X "Approved Equal".	20	\$68.00	\$1,360.00	\$164.90	\$3,298.00	\$169.00	\$3,380.00	\$189.08	\$3,781.60
	Brand/Model Offered		Riddell/27517		Schutt 8500Y		Schutt Sideline 8500X		Schutt Sideline 8500X	