

RESOLUTION No. 2010-68-1250

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MIAMI GARDENS, FLORIDA, AUTHORIZING THE CITY MANAGER TO ISSUE PURCHASE ORDERS TO FITREV, INC. ON AN AS-NEEDED BASIS IN AN AMOUNT NOT TO EXCEED TWO HUNDRED TWENTY-FIVE THOUSAND, NINE HUNDRED SIXTY-NINE DOLLARS (\$225,969.00), FOR FURNITURE, FIXTURES AND EQUIPMENT FOR THE MIAMI GARDENS COMMUNITY CENTER; PROVIDING FOR THE ADOPTION OF REPRESENTATIONS; PROVIDING AN EFFECTIVE DATE.

WHEREAS, during the groundbreaking ceremony for the Miami Gardens Community Center, former Miami-Dade County Commissioner, Betty Ferguson, presented a symbolic check for Three Million Dollars (\$3,000,000.00) for the purchase of furniture, fixtures, and equipment, and

WHEREAS, in an effort to provide fitness equipment for the Miami Gardens Community Center, the City solicited bids from responsible vendors, and

WHEREAS, the solicitation included requests for free-weights, cardiovascular and strength training equipment, and

WHEREAS, City staff prepared and publicly advertised bid ITB# 09-10-029, and

WHEREAS, seven (7) bids were received and publicly read, and

WHEREAS, Promaxima Manufacturing, Ltd., located in Houston, Texas was the apparent lowest bidder, however, reference checks revealed that the vendor is not responsible, and

WHEREAS, Staff recommends the second apparent lowest bidder, FitRev, Inc., located in Tampa, Florida, and

WHEREAS, the City of Miami Gardens is awaiting an executed Agreement from Miami-Dade County before issuing purchase orders,

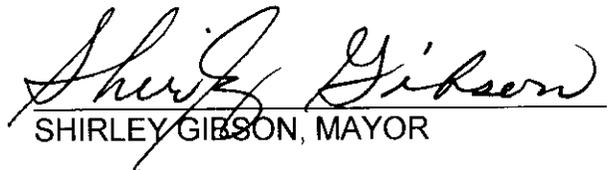
NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MIAMI GARDENS, FLORIDA, AS FOLLOWS:

Section 1. ADOPTION OF REPRESENTATIONS: The foregoing Whereas paragraphs are hereby ratified and confirmed as being true, and the same are hereby made a specific part of this Resolution.

Section 2. AUTHORIZATION: The City Council of the City of Miami Gardens hereby authorizes the City Manager to issue purchase orders to FitRev, Inc. on an as-needed basis, in an amount not to exceed Two Hundred Twenty-Five Thousand, Nine Hundred Sixty-Nine Dollars (\$225,969.00) for furniture, fixtures and equipment for the Miami Gardens Community Center. The issuance of the purchase orders shall be contingent upon receipt of an executed Agreement for a grant in the amount of Three Million Dollars (\$3,000,000.00) from Miami-Dade County.

Section 3. EFFECTIVE DATE: This Resolution shall take effect immediately upon its final passage.

PASSED AND ADOPTED BY THE CITY COUNCIL OF THE CITY OF MIAMI GARDENS AT ITS REGULAR MEETING HELD ON APRIL 14, 2010.

  
SHIRLEY GIBSON, MAYOR

ATTEST:

  
RONETTA TAYLOR, MMC, CITY CLERK

Resolution No. 2010-68-1250

PREPARED BY: SONJA KNIGHTON DICKENS, ESQ., CITY ATTORNEY

SPONSORED BY: DANNY CREW, CITY MANAGER

MOVED BY: Councilwoman Watson  
SECONDED BY: Councilman Bratton

**VOTE: 6-0**

Mayor Shirley Gibson	<u>X</u> (Yes)	___ (No)
Vice Mayor Aaron Campbell Jr.	<u>X</u> (Yes)	___ (No)
Councilman Melvin L. Bratton	<u>X</u> (Yes)	___ (No)
Councilman Oliver Gilbert, III	<u>X</u> (Yes)	___ (No)
Councilwoman Barbara Watson	<u>X</u> (Yes)	___ (No)
Councilwoman Sharon Pritchett	___ (Yes)	___ (No)(not present)
Councilman André Williams	<u>X</u> (Yes)	___ (No)



## City of Miami Gardens Agenda Cover Memo

<b>Council Meeting Date:</b>	April 14, 2010		<b>Item Type:</b> <i>(Enter X in box)</i>	<b>Resolution</b>	<b>Ordinance</b>	<b>Other</b>	
				X			
<b>Fiscal Impact:</b> <i>(Enter X in box)</i>	Yes	No	<b>Ordinance Reading:</b> <i>(Enter X in box)</i>	<b>1<sup>st</sup> Reading</b>		<b>2<sup>nd</sup> Reading</b>	
	X			<b>Public Hearing:</b> <i>(Enter X in box)</i>	Yes	No	Yes
<b>Funding Source:</b>	<i>(Enter Fund &amp; Dept)</i> Parks and Recreation General Fund		<b>Advertising Requirement:</b> <i>(Enter X in box)</i>		<b>Yes</b>		<b>No</b>
						X	
<b>Contract/P.O. Required:</b> <i>(Enter X in box)</i>	Yes	No	<b>RFP/RFQ/Bid #:</b>	<i>ITB#09-10-029</i>			
	X						
<b>Sponsor Name</b>	Dr. Danny Crew, City Manager		<b>Department:</b>	<i>Parks and Recreation Department</i>			

**Short Title:**

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MIAMI GARDENS, FLORIDA, AUTHORIZING THE CITY MANAGER TO ISSUE PURCHASE ORDERS TO FITREV, INC. ON AN AS-NEEDED BASIS IN AN AMOUNT NOT TO EXCEED TWO HUNDRED TWENTY-FIVE THOUSAND, NINE HUNDRED SIXTY-NINE DOLLARS (\$225,969.00), FOR FURNITURE, FIXTURES AND EQUIPMENT FOR THE MIAMI GARDENS COMMUNITY CENTER; PROVIDING FOR THE ADOPTION OF REPRESENTATIONS; PROVIDING AN EFFECTIVE DATE.

**Staff Summary:**

Background

During the groundbreaking for the Miami Gardens Community Center project, former Miami-Dade County Commissioner Betty Ferguson presented a symbolic check for \$3,000,000.00 that Miami-Dade County allocated to fund the center’s furniture, fixtures, and equipment. The City of Miami Gardens is awaiting an executed contract from Miami-Dade County which provides for reimbursement of the \$3,000,000 expenditures before proceeding with the purchases.

Current Situation

**ITEM J-7) CONSENT AGENDA  
RESOLUTION  
P.O. to Fitrev, Inc.**

In an effort to provide fitness equipment for the City of Miami Gardens Community Center, the City solicited bids to obtain the products needed for the Community Center from a responsible vendor. The solicitation included requests for Cardio, Strength and Free Weight Equipment.

City Staff prepared specifications and publicly advertised on January 13, 2010. A broadcast notice was sent to 117 vendors. Nineteen (19) vendors requested bid packages. The bids were opened on January 28, 2010. Seven (7) bids were received and publicly read.

The lowest bid received was from by Promaxima Manufacturing LTD., of Houston Texas . In evaluating this bid, Staff checked references and conducted on-site evaluations at multiple fitness centers where the vendor's equipment is currently in use. Based on both the references and overall equipment conditions, Staff deemed Promaxima Manufacturing LTD's bid as not responsible.

The second lowest bidder was FitRev., Inc. of Tampa, Florida. In evaluating this bid, Staff performed similar due diligence, checking references and conducting on-site evaluations of the equipment. Staff determined that FitRev's equipment was in good functioning condition and their references were favorable. The difference in price between the lowest bidder and the next lowest bidder is approximately 11%. A copy of the proposal document and submittals are available at the assistant to the mayor and council's office for review.

**Proposed Action:**

Staff requests Council approval to award fitness equipment bid to FitRev Inc., and to authorize the manager to issue purchase orders as needed, contingent upon the execution of the Miami-Dade County contract for furniture, fixtures, and equipment that will fund this project. It is estimated that the City will spend \$225,969.00 for this purchase, which will be eligible for reimbursement from Miami-Dade County.

**Attachment:**

Attachment A – Bid Tabulation  
Attachment B- References Narrative

**City of Miami Gardens  
Bid Tabulation  
ITB#09-10-029 Fitness Equipment**

Est Quantity	Item	FitRev Inc., Tampa Florida		Advantage Fitness Products, Culver City, CA		Advantage Fitness Products, Culver City, CA (ALT)		Gym Source Miami Inc, New York, NY	
		Unit Cost	Total	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
3	Recumbent Bike-Upright	\$2680.00	\$8040.00	\$3695.00	\$11085.00	\$2920.00	\$8760.00	\$3093.00	\$9279.00
4	Recumbent Bike	\$2900.00	\$11600.00	\$3895.00	\$15580.00	\$3120.00	\$12480.00	\$3193.00	\$12772.00
12	Treadmill	\$4255.00	\$51060.00	\$6795.00	\$81540.00	\$5295.00	\$63540.00	\$4893.00	\$58716.00
5	Elliptical - Stationary	\$5245.00	\$26225.00	\$6195.00	\$30975.00	\$6195.00	\$30975.00	\$5195.00	\$25975.00
5	Elliptical - Full body	\$5245.00	\$26225.00	\$6695.00	\$33475.00	\$5315.00	\$26575.00	\$4893.00	\$24465.00
2	Stair Climber	\$5000.00	\$10000.00	\$5695.00	\$11390.00	\$3915.00	\$7830.00	\$5490.00	\$10980.00
	<b>TOTAL GROUP A</b>		\$133150.00		\$184045.00		\$150160.00		\$142187.00
STRENGTH EQUIPMENT		FitRev Inc.		Advantage Fitness Products		Advantage Fitness Products (ALT)		Gym Source Miami Inc	
1	Stretch Trainer	\$675.00	\$675.00	\$795.00	\$795.00	\$795.00	\$795.00	\$1595.00	\$1595.00
2	Ab Bench	\$980.00	\$1960.00	\$995.00	\$1990.00	\$995.00	\$1990.00	\$695.00	\$1390.00
1	Angled Seat Calf Machine	\$2230.00	\$2230.00	\$2995.00	\$2995.00	\$2995.00	\$2995.00	\$2598.00	\$2598.00
1	Training Workstation	\$3970.00	\$3970.00	\$3995.00	\$3995.00	\$3995.00	\$3995.00	\$3381.00	\$3381.00
1	Multi Gym	\$11425.00	\$11425.00	\$14995.00	\$14995.00	\$14995.00	\$14995.00	\$2695.00	\$2695.00
2	Smith Machine	\$2750.00	\$5500.00	\$2995.00	\$5990.00	\$2995.00	\$5990.00	\$2795.00	\$5590.00
1	Super squat	\$1579.00	\$1579.00	\$2995.00	\$2995.00	\$2995.00	\$2995.00	\$2995.00	\$2995.00
1	Angled leg press	\$2260.00	\$2260.00	\$2995.00	\$2995.00	\$2995.00	\$2995.00	\$2401.00	\$2401.00

**City of Miami Gardens  
Bid Tabulation  
ITB#09-10-029 Fitness Equipment**

1	Shoulder press	\$1504.00	\$1504.00	\$1995.00	\$1995.00	\$1995.00	\$1995.00	\$1795.00	\$1795.00
1	Incline bench	\$1504.00	\$1504.00	\$1995.00	\$1995.00	\$1995.00	\$1995.00	\$1795.00	\$1795.00
1	Bench Press	\$1504.00	\$1504.00	\$1995.00	\$1995.00	\$1995.00	\$1995.00	\$1795.00	\$1795.00
1	Bicep Curl	\$2010.00	\$2010.00	\$2995.00	\$2995.00	\$2995.00	\$2995.00	\$1795.00	\$1795.00
1	Chest Press	\$2282.00	\$2282.00	\$3495.00	\$3495.00	\$2595.00	\$2595.00	\$2595.00	\$2595.00
1	Lateral Pull Down	\$1900.00	\$1900.00	\$2995.00	\$2995.00	\$2895.00	\$2895.00	\$2595.00	\$2595.00
1	Lateral Raise	\$2173.00	\$2173.00	\$3495.00	\$3495.00	\$3495.00	\$3495.00	\$2595.00	\$2595.00
1	Rear delt/pec fly	\$2450.00	\$2450.00	\$3695.00	\$3695.00	\$2995.00	\$2995.00	\$2595.00	\$2595.00
1	Seated Dip	\$2225.00	\$2225.00	\$3295.00	\$3295.00	\$3295.00	\$3295.00	\$2595.00	\$2595.00
1	Seated Row	\$2225.00	\$2225.00	\$3295.00	\$3295.00	\$2595.00	\$2595.00	\$2595.00	\$2595.00
1	Shoulder press	\$2173.00	\$2173.00	\$3295.00	\$3295.00	\$2595.00	\$2595.00	\$2595.00	\$2595.00
1	Tricep Extension	\$1956.00	\$1956.00	\$2995.00	\$2995.00	\$2595.00	\$2595.00	\$2595.00	\$2595.00
1	Glute extension	\$2935.00	\$2935.00	\$2995.00	\$2995.00	\$2995.00	\$2995.00	\$2595.00	\$2595.00
1	Inner Thigh	\$2282.00	\$2282.00	\$3295.00	\$3295.00	\$3295.00	\$3295.00	\$2595.00	\$2595.00
1	Outer Thigh	\$2282.00	\$2282.00	\$3295.00	\$3295.00	\$3295.00	\$3295.00	\$2595.00	\$2595.00
1	Leg extension	\$2225.00	\$2225.00	\$2995.00	\$2995.00	\$2595.00	\$2595.00	\$2595.00	\$2595.00
1	Leg press	\$3580.00	\$3580.00	\$4695.00	\$4695.00	\$2995.00	\$2995.00	\$4095.00	\$4095.00
1	Leg Curl	\$2175.00	\$2175.00	\$3495.00	\$3495.00	\$3495.00	\$3495.00	\$2595.00	\$2595.00
1	Calf extension	\$2650.00	\$2650.00	\$3495.00	\$3495.00	\$3495.00	\$3495.00	\$2595.00	\$2595.00
1	Seated leg curl	\$2225.00	\$2225.00	\$3295.00	\$3295.00	\$2595.00	\$2595.00	\$2595.00	\$2595.00
1	Abdominal Machine	\$2175.00	\$2175.00	\$2695.00	\$2695.00	\$2595.00	\$2595.00	\$2595.00	\$2595.00
1	Back extension	\$2282.00	\$2282.00	\$2995.00	\$2995.00	\$2595.00	\$2595.00	\$2595.00	\$2595.00
1	Rotary torso	\$2282.00	\$2282.00	\$3495.00	\$3495.00	\$3495.00	\$3495.00	\$3095.00	\$3095.00
	<b>TOTAL GROUP B</b>		\$ 80598.00		\$109035.00		\$ 102235.00		\$81130.00

**City of Miami Gardens  
Bid Tabulation  
ITB#09-10-029 Fitness Equipment**

FREE WEIGHT EQUIPMENT		FitRev Inc.		Advantage Fitness Products		Advantage Fitness Products (ALT)		Gym Source Miami Inc	
1	Vertical Plate tree	\$407.00	\$407.00	\$295.00	\$295.00	\$295.00	\$295.00	\$560.00	\$560.00
1	Dumb Bell Rack	\$452.00	\$452.00	\$595.00	\$595.00	\$ 595.00	\$595.00	\$786.00	\$786.00
2	Dumb Bell Rack	\$705.00	\$1410.00	\$700.00	\$1400.00	\$700.00	\$1400.00	\$851.00	\$1702.00
1	Vertical Dip	\$654.00	\$654.00	\$895.00	\$895.00	\$895.00	\$895.00	\$816.00	\$816.00
1	Back Extension	\$500.00	\$500.00	\$650.00	\$650.00	\$650.00	\$650.00	\$850.00	\$850.00
1	Preacher Curl	\$600.00	\$600.00	\$695.00	\$695.00	\$695.00	\$695.00	\$795.00	\$795.00
2	Super bench	\$705.00	\$1410.00	\$700.00	\$1400.00	\$700.00	\$1400.00	\$950.00	\$1900.00
2	Multi-purpose bench	\$380.00	\$760.00	\$350.00	\$700.00	\$350.00	\$700.00	\$950.00	\$1900.00
2	Decline Bench	\$530.00	\$1060.00	\$600.00	\$1200.00	\$600.00	\$1200.00	\$808.00	\$1616.00
2	Flat bench	\$326.00	\$652.00	\$350.00	\$700.00	\$350.00	\$700.00	\$640.00	\$1280.00
1	Incline lever Row	\$859.00	\$859.00	\$700.00	\$700.00	\$700.00	\$700.00	\$936.00	\$936.00
1	Seated Calf raiser	\$827.00	\$827.00	\$700.00	\$700.00	\$700.00	\$700.00	\$895.00	\$895.00
1	Chrome Beauty bells Set	\$550.00	\$550.00	\$800.00	\$800.00	\$800.00	\$800.00	\$559.00	\$559.00
1	Urethane barbells Set	\$2325.00	\$2325.00	\$1800.00	\$1800.00	\$1800.00	\$1800.00	\$1595.00	\$1595.00
4	Rubber plates Set	\$430.00	\$1720.00	\$900.00	\$3600.00	\$900.00	\$3600.00	\$475.00	\$1900.00
2	Neoprene Dumbbells	\$115.00	\$230.00	\$200.00	\$400.00	\$200.00	\$400.00	\$0.00	\$0.00
2	Dumbbell Rack	\$65.00	\$130.00	\$150.00	\$300.00	\$150.00	\$300.00	\$199.00	\$398.00
<b>TOTAL GROUP C</b>			\$ 14546.00		\$16830.00		\$ 16830.00		\$18488.00*

**City of Miami Gardens  
Bid Tabulation  
ITB#09-10-029 Fitness Equipment**

**OPTIONAL: (Without integrated/personal entertainment)**

<b>Est Quantity</b>	<b>Item</b>	<b>Unit Cost</b>	<b>Total</b>	<b>Unit Cost</b>	<b>Total</b>	<b>Unit Cost</b>	<b>Total</b>	<b>Unit Cost</b>	<b>Total</b>
<b>CARDIO EQUIPMENT</b>		<b>FitRev Inc.</b>		<b>Advantage Fitness Products</b>		<b>Advantage Fitness Products (ALT)</b>		<b>Gym Source Miami Inc</b>	
3	Recumbent Bike-Upright	\$1685.00	\$5055.00	\$2795.00	\$8385.00	\$1995.00	\$5985.00	\$2298.00	\$6894.00
4	Recumbent Bike	\$1905.00	\$7620.00	\$2995.00	\$11980.00	\$2195.00	\$8780.00	\$2398.00	\$9592.00
12	Treadmill	\$3260.00	\$39120.00	\$5895.00	\$70740.00	\$4395.00	\$52740.00	\$4095.00	\$49140.00
5	Elliptical - Stationary	\$4250.00	\$21250.00	\$5295.00	\$26475.00	\$5295.00	\$26475.00	\$4195.00	\$20975.00
5	Elliptical - Full body	\$4250.00	\$21250.00	\$5795.00	\$28975.00	\$4495.00	\$22475.00	\$4095.00	\$20475.00
2	Stair Climber	\$5000.00	\$10000.00	\$5695.00	\$11390.00	\$2995.00	\$5990.00	\$4295.00	\$8590.00
	<b>TOTAL</b>		\$104295.00		\$ 157945.00		\$ 122445.00		\$115666.00

**Karen Smith**  
**YMCA of Cumberland**  
**601 Kelly Road**  
**Cumberland, MD. 21502**

**Positive:**

N/A

**Negative:**

Stated she was surprised they listed her and her agency as a professional reference, as they are not satisfied with the equipment or the service of the Promaxima Mfg.

Substandard quality. Example: Leg press equipment broke within days of receipt.

Service response time is an issue due to the Company's location in Houston Texas.

Would not purchase this product from this manufacturer in the future.

**Jason Barela, Recreation Center Manager**  
**City of Port St Lucie Recreation Center**  
**9221 Civic Center Place**  
**Port St Lucie, Fl. 34984**

**Positive:**

Stated that he has a full complement of Promaxima Mfg., fitness equipment at his fitness center location. It is middle of the line quality and he has not had any major issues and is overall satisfied with the product.

**Negative:**

The leg extension equipment, has had multiple issues with keeping the weight stack pin in place. Most recently Promaxima Mfg., has manufactured a custom pin for their equipment resolving the issue.

Service response time is an issue due to the Company's location in Houston Texas.

**Vicky, Fitness Instructor  
City of Port St Lucie Recreation Center  
9221 Civic Center Place  
Port St Lucie, Fl. 34984**

**Positive:**

Stated that Cardio equipment most specifically treadmills are adequate, that they presently require maintenance, but that is to be expected as they are over 12 months old.

**Negative:**

Service response time is an issue due to the Company's location in Houston Texas.

**Comments:**

When asked about the strength equipment, she chose not to opine and referred me to the Recreation Center Manager, Jason Barela.

**John Boston  
Orange County Public Schools  
P.O. Box 4984  
Orlando, Fl. 32802**

**Comments:**

I requested a reference from this agency by email. Received a return phone message stating he would not respond in writing and preferred to discuss the product reference by phone. Have left him several messages and have not received a return call.

**Shawn Pelt, Fitness Instructor  
City of New Port Richey  
6630 Van Buren Street  
New Port Richey, Fl. 34653**

**Comments:**

Stated that he was not satisfied with the equipment. But asked me to refer to the purchasing department for any official comment.

**Mike Irwin, Purchasing Department  
City of New Port Richey  
6630 Van Buren Street  
New Port Richey, Fl. 34653**

**Comments:**

No personal knowledge of the equipment but has not heard any negative feedback about the equipment or the service. Overall satisfied.

**Wesley Carroll**  
**City of Miami, Parks Department**  
**444 SW 2<sup>nd</sup> Avenue**  
**Miami, Fl. 33130**

**Positive:**

He said he was overall satisfied with the equipment, as far as Price and Quality. They went with medium grade product line.

**Negative:**

Although Promaxima MFG., sold the City the equipment, they don't service it. Promaxima MFG., sublet the servicing/maintenance of their equipment and the City was not satisfied with the service. The City of Miami has since outsourced the maintenance to all of their Promaxima MFG., equipment to a 3<sup>rd</sup> party.

**Comments:**

He stated that their fitness centers are not full service, state of the art gyms, but they do get a lot of use.

**Vicky Covington**  
**City of Miami, Parks Department**  
**444 SW 2<sup>nd</sup> Avenue**  
**Miami, Fl. 33130**

**Comments:**

States she replaced Wesley Carroll, there is no fitness equipment at the location listed. Only Basketball courts available.

**Christine Carney, City of Miami Gardens Community Center Manager**

**Comments:**

Visited both Jose Marti Gym and Hadley Park...

Jose Marti Gym – 3 cardio pieces down and vinyl covering of equipment was faded and/or torn. The equipment was 1 yr old and the staff is not happy with the equipment. The staff at this gym really wished that they could replace the equipment.

Hadley Park – small workout area but complained mostly about the cardio equipment (only had treadmills) do not handle high traffic...had to purchase a higher grade within 3 yrs due to high volume use. Overall the staff was satisfied with the equipment at Hadley Park. They are building a 2200 sq ft fitness facility in the park in hopes to add more equipment.

Overall the look of the equipment was fairly old for it to be 1-3 yrs old. At Jose Marti Gym the equipment didn't seem to be able to handle the use – treadmills out of service, tears in the machine's vinyl padding, discoloration of all the padding on every piece of equipment.