

RESOLUTION No. 2009-91-1036

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MIAMI GARDENS, FLORIDA, AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE AND ATTEST, RESPECTIVELY, THAT CERTAIN AGREEMENT WITH AIP-US LLC FOR NETWORK SECURITY SOLUTIONS AND SERVICES IN THE AMOUNT OF FIFTY THOUSAND, FIVE HUNDRED FIFTY-ONE DOLLARS (\$50,551.00) AT A ONE YEAR RENEWABLE RATE OF FIFTY-TWO THOUSAND, FIVE HUNDRED SEVENTY-THREE DOLLARS (\$52,573.00), A COPY OF WHICH IS ATTACHED HERETO AS EXHIBIT A; PROVIDING FOR THE ADOPTION OF REPRESENTATIONS; PROVIDING FOR INSTRUCTIONS TO THE CITY CLERK; PROVIDING AN EFFECTIVE DATE.

WHEREAS, AIP-US LLC currently provides the City with network security solutions, and

WHEREAS, the City would like to continue that relationship for an additional two-year period, and

WHEREAS, City staff has negotiated with AIP-US LLC to provide services for the initial year in the amount of Fifty Thousand, Five Hundred Fifty-One Dollars (\$50,551.00) and in the event the services are satisfactory, seek authorization to renew the contract for an additional year at the rate of Fifty-Two Thousand, Five Hundred Seventy-Three Dollars (\$52,573.00), and

WHEREAS, City Council would like to authorize the City Manager to enter into an Agreement with AIP-US LLC for this purpose,

NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MIAMI GARDENS, FLORIDA, AS FOLLOWS:

Section 1. ADOPTION OF REPRESENTATIONS: The foregoing Whereas paragraphs are hereby ratified and confirmed as being true, and the same are hereby made a specific part of this Resolution.

Section 2. AUTHORIZATION: The City Council of the City of Miami Gardens hereby authorize the City Manager and City Clerk to execute and attest, respectively, that certain Agreement with AIP-US LLC for network security solutions and services in the amount of Fifty Thousand, Five Hundred Fifty-One Dollars (\$50,551.00) at a one year renewable rate of Fifty-Two Thousand, Five Hundred Seventy-Three Dollars (\$52,573.00), a copy of which is attached hereto as Exhibit A.

Section 3. INSTRUCTIONS TO THE CITY CLERK: The City Clerk is hereby authorized to obtain three (3) fully executed copies of the subject Agreement, with one to be maintained by the City; with one to be delivered to AIP-US LLC; and with one to be directed to the Office of City Attorney.

Section 4. EFFECTIVE DATE: This Resolution shall take effect immediately upon its final passage.

PASSED AND ADOPTED BY THE CITY COUNCIL OF THE CITY OF MIAMI GARDENS AT ITS REGULAR MEETING HELD ON MAY 13, 2009.

  
SHIRLEY GIBSON, MAYOR

ATTEST:

  
RONETTA TAYLOR, MMC, CITY CLERK

PREPARED BY: SONJA KNIGHTON DICKENS, ESQ.  
City Attorney

SPONSORED BY: DANNY CREW, CITY MANAGER

MOVED BY: Councilman Gilbert  
SECOND BY: Councilwoman Pritchett

**VOTE: 7-0**

Mayor Shirley Gibson	<u>X</u> (Yes)	___ (No)
Vice Mayor Barbara Watson	<u>X</u> (Yes)	___ (No)
Councilman Melvin L. Bratton	<u>X</u> (Yes)	___ (No)
Councilman Aaron Campbell	<u>X</u> (Yes)	___ (No)
Councilman Oliver Gilbert, III	<u>X</u> (Yes)	___ (No)
Councilwoman Sharon Pritchett	<u>X</u> (Yes)	___ (No)
Councilman André Williams	<u>X</u> (Yes)	___ (No)

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1515 NW 167 Street, Building 5 Suite 200  
Miami Gardens, Florida 33169

## City of Miami Gardens Agenda Cover Memo

<b>Council Meeting Date:</b>	May 13, 2009		<b>Item Type:</b>	<b>Resolution</b>	<b>Ordinance</b>	<b>Other</b>		
			<i>(Enter X in box)</i>	X				
<b>Fiscal Impact:</b> <i>(Enter X in box)</i>	Yes	No	<b>Ordinance Reading:</b>		<b>1<sup>st</sup> Reading</b>		<b>2<sup>nd</sup> Reading</b>	
		X	<b>Public Hearing:</b>		<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
			<i>(Enter X in box)</i>			X		X
<b>Funding Source:</b>	<b>General Fund- Information Tech</b>		<b>Advertising Requirement:</b>		<b>Yes</b>		<b>No</b>	
			<i>(Enter X in box)</i>				X	
<b>Contract/P.O. Required:</b> <i>(Enter X in box)</i>	Yes	No	<b>RFP/RFQ/Bid #:</b>					
	X							
<b>Sponsor Name</b>	Dr. Darry Crew		<b>Department:</b>		Information Technology			

### Short Title:

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MIAMI GARDENS, FLORIDA, AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE AND ATTEST, RESPECTIVELY, THAT CERTAIN AGREEMENT WITH AIP-US LLC FOR NETWORK SECURITY SOLUTIONS AND SERVICES IN THE AMOUNT OF FIFTY THOUSAND, FIVE HUNDRED FIFTY-ONE DOLLARS (\$50,551.00) AT A ONE YEAR RENEWABLE RATE OF FIFTY-TWO THOUSAND, FIVE HUNDRED SEVENTY-THREE DOLLARS (\$52,573.00), A COPY OF WHICH IS ATTACHED HERETO AS EXHIBIT A; PROVIDING FOR THE ADOPTION OF REPRESENTATIONS; PROVIDING FOR INSTRUCTIONS TO THE CITY CLERK; PROVIDING AN EFFECTIVE DATE.

### Staff Summary:

Earlier this fiscal year the Information Technology Department was unsuccessful in finding someone to fill the position of Network Security Engineer to monitor the security of our network, make changes when necessary and be able to troubleshoot and respond to threats and changes to our Police Department rapidly. Not only was finding a qualified candidate in our salary range an issue, but the candidate would also need to be a Certified Cisco Internetwork Expert. The salary average for someone with those certifications is \$120,000. We also realized we would only need that employee to work part-time (up to 20 hours per week) and they would need to know our network and be able to respond from knowledge and not by taking time looking up diagrams and instructions.

**ITEM K-9) CONSENT AGENDA  
RESOLUTION  
Agreement w/ AIP-US LLC**

Being unable to find a qualified candidate to fill this position, the City contracted with AIP-US LLC to become our provider for Network Security Solutions. AIP-US LLC was founded by the leading Network Engineer from BearingPoint, Inc. As a matter of fact, the founder (who will also serve as our Program Manager for this contract) was responsible for the design and programming of our entire enterprise security for the network at City Hall, the Police Department, and access from the parks back to City Hall. It is a small company that allows us individual and immediate attention.

This resolution requests that we keep AIP-US LLC as a service provider with at a negotiated rate of \$50,551 for one year and providing the services remain satisfactory to the City, a renewal of \$52,573 for the following year. Comparison pricing for contracting out this service is \$210 per hour with other industry leaders. With the various threats to networks and internet security it imperative that we have this expertise available rapidly and have a vendor familiar with our entire enterprise. AIP-US LLC provides the services needed below market price.

**Proposed Action:**

We recommend that City Council approve the expenditure of \$50,551 to AIP-US LLC for Network Security Solutions and Services for period covering one year with at renewable rate of \$52,573 the following year.

**Attachment:**

Attachment A – AIP-US LLC Contract  
Attachment B – Crossnet Chart